



COMPANY BACKGROUND

The Dave Cantin Group (DCG) is a nationwide, full-service automotive mergers and acquisitions (M&A) firm headquartered in New York. Formed by Dave Cantin in 2017, the firm is on track to becoming the world's largest automotive dealership M&A firm.

Today the company has dealership listings worth more than \$3 billion with regional offices in California, Florida, Illinois, New York and Texas.

Services for Clients

DCG currently offers a broad range of professional services, including the management of:

- Simple buy/sell acquisitions
- Multi-dealership acquisitions
- Private equity transactions
- Employee buy-ins
- Minority investor programs
- Succession planning

DAVE CANTIN

Dave Cantin, DCG's founder and CEO, started his career as a new-car salesman out of high school. By age 21 he had become the general manager of the New Jersey dealership group where he worked. He went on to become a partner and help build one of the nation's largest dealership groups. After selling his interest in the group, he joined an automotive M&A firm, where he put together the second-largest automotive dealership acquisition in U.S. history.



THE TEAM

In addition to Cantin, the DCG management team includes:



DAVE CANTIN
FOUDNER & CEO



BRIAN BROWN
CHIEF OPERATING OFFICER



STEPHEN JONES
NATIONAL DIRECTOR
OF ACQUISITIONS



STEPHANIE LICATA
DIRECTOR OF OPERATIONS



MICHELLE AMODIO
COMMUNICATIONS
MANAGER



DIANE SOLAJA
OPERATIONS
COORDINATOR



**WILLIAM "WOODY"
WOODWARD**
MANAGING DIRECTOR
NORTHEAST



MARK DWYER
MANAGING DIRECTOR
NORTHEAST



DAN SIMONSON
MANAGING DIRECTOR
SOUTHEAST



CHAD GOODSON
MANAGING DIRECTOR
SOUTHEAST



DREW PICON
MANAGING DIRECTOR
NORTHEAST



TONY KARABON
MANAGING DIRECTOR
MIDSOUTH



SCOTT WORTHING
MANAGING DIRECTOR
WEST



GEORGE PERO
MANAGING DIRECTOR
WEST



ALEX COVINO
DISTRICT MANAGER
WEST



JOE BEAVER
DISTRICT MANAGER
WEST

Each executive has from 10 up to more than 30 years of auto industry experience coupled with in-depth M&A expertise. The DCG team collectively has participated in or directly closed dealership acquisitions worth more than \$10.5 billion. Cantin personally has closed transactions valued at more than \$2 billion.

THE DCG DIFFERENCE

DCG believes in establishing a strong relationship with its clients to ensure a successful, seamless business process from beginning to end. A thorough understanding of the dealership, its principals and their goals are critically important.

For DCG, the process is hands-on, thorough and candid. The firm carefully analyzes a dealership's value, keeping dealership ownership informed throughout the entire buy-and-sell process. DCG's extensive experience working with investor groups, private equity firms, investment funds, dealers, industry experts and OEM management helps ensure success.



DCG GIVES BACK

The group's successful partnership approach to the buy-and-sell process is coupled with a firm commitment to community service and charitable giving. Dave Cantin personally has helped raise more than \$150 million in the fight against pediatric cancer. DCG also is committed to donating a percentage of its revenue to the cause. A cancer survivor himself, Cantin has dedicated a significant amount of personal time and effort to finding a cure for childhood cancer and has served as a board member for a number of cancer-related charitable organizations, including Hope & Heroes at Columbia University Medical Center, Project Ladybug, and Hyundai Hope on Wheels.

