



Overview

Founded in 2017, Dave Cantin Group (DCG) is a leading automotive M&A advisory firm specializing in acquisitions, divestitures, platform management, business evaluations, and other corporate development services. The new retail reality requires automotive dealers to seek DCG's collective best thinking, deep experience, and extensive industry relationships to effectively leverage M&A as a core business strategy.

Track Record

Clients choose DCG because we are a trusted advisor focusing on long-term relationships, investing in data and research, and engaging our entire team on every client project. Clients benefit from our industry-leading market intelligence—our Market Outlook Report—and JumpIQ, our proprietary AI-enabled platform delivering unprecedented visibility into automotive retail.



“For years, Dave Cantin Group has served as a trusted partner to Lithia Motors, expertly navigating our nationwide acquisition and divestiture requirements. As the industry has evolved, so has DCG, developing new ways to help us strategically and proactively target opportunities...”

- Bryan DeBoer | President & CEO, Lithia Motors Inc.

Our nonprofit initiative, DCG Giving, funds child and adolescent cancer research and treatment across the United States and supports other charitable causes important to the automotive retail community.

Executive Leadership



Dave Cantin is the founder and CEO of the Dave Cantin Group (DCG). Dave's vision and experience were instrumental in forming one of the largest and most forward-thinking automotive M&A firms in the U.S., and he has assembled a world-class team of automotive authorities and M&A industry experts.

Prior to founding DCG, Dave developed his renowned drive and dedication through various leadership roles within the automotive industry.

Dave's automotive experience spans over two decades, and his relentless passion, drive, and dedication to exploring innovative opportunities made him an industry authority and led to his closing of the second-largest

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automotive dealership transaction in US history – the sale of Prime Motor Group – consisting of more than 30 dealerships.

Dave’s dedication to client legacies and foundational values of Respect, Relationship, Integrity, and Excellence are steadfast principles that have allowed DCG to achieve transactional revenues exceeding one billion dollars.

Today, Dave spends his time engaged in philanthropic endeavors, providing thought leadership to various enterprises, and contributing his advisory services to DCG.

Beyond his business achievements, Dave survived leukemia after five years of treatment and has made it his mission to harness the giving power of the automotive sector to eradicate childhood and adolescent cancer. His nonprofit, DCG Giving, channels charitable contributions specifically aimed at research and development for treatments that can advance and save millions of young lives, enabling adolescent cancer patients to grow up into thriving adults. To date, Dave has assisted in raising more than \$100 million for cancer research personally and through a percentage of the proceeds from every completed DCG transaction, going back to local communities where the transaction occurred.



Brian Gordon is President of the Dave Cantin Group (DCG), driving business strategy, key growth initiatives, and day-to-day operations. Brian has led DCG’s deliberate transformation to becoming the leading M&A advisor in retail automotive.

Brian’s experience leading consultancy-based services businesses and Dave’s long-term vision for DCG have entirely re-shaped the company’s strategic direction.

Under Brian’s leadership, the firm has re-organized to devote more team resources to client engagements and is making significant investments in data and analytics. Before joining DCG, Brian built and exited two services businesses whose clients included some of the world’s most renowned global brands: American Express, Anheuser-Busch, Delta Airlines, Diageo, ESPN, General Motors, Hilton, Mercedes-Benz, Microsoft, Motorola, and Sony.

Previously, Brian served as Chief Marketing Officer (CMO) for Accelerate360, LLC, a next-generation consumer product conglomerate, where he oversaw all B2B marketing initiatives related to the company’s core lines of business, internal marketing and communications, and the strategic extensions of Accelerate360’s media properties’ IP, including *US Weekly* and *Men’s Journal*.

Prior to Accelerate360, Brian founded Engine Shop and led the negotiation, management, and activation of high-profile sports investments for clients across a wide swath of partners: NFL (naming rights), NBA teams, MLS team, US Open (tennis), PGA of America, Augusta National GC, FIFA and Activision Blizzard, among others. This work led to the agency being named Best in Events and Experiential by *Sport Business Journal* in 2017. Engine Shop was acquired by George Pyne’s Bruin Sports Capital in 2015, and Brian remained as CEO until 2021. Brian launched his first business in 2004, MMG, which was acquired by SFX Entertainment in 2012. He began his career working in entertainment, representing celebrity talent including Cameron Diaz and Tyra Banks.

Brian is a graduate of the University of California, Santa Barbara. He and his wife Maria have three sons: Jackson, Lucas, and Benjamin.